

# Generic Organization Case Studies – Higher Education, Healthcare, and Enterprise Upskilling

These case studies reflect ONLC's ability to deliver deeply customized training experiences across corporate, nonprofit, and higher education settings. Each engagement featured tailored content, flexible formats, and scenario-based learning to meet the client's unique needs.

# Case Study: Modern Workplace Upskilling at a Renowned Performing Arts Institution

#### **Business Problem:**

Faculty and administrative teams at a renowned performing arts institution needed targeted upskilling in Microsoft 365 tools, including Microsoft Teams, Excel, and Power BI. Training had to accommodate a wide range of technical proficiency levels and tight academic schedules.

### **Custom Training Solution:**

ONLC designed a hybrid training program featuring:

- Full-day and segmented half-day delivery options
- Sessions tailored by audience type (IT, faculty, administrative)
- Both follow-along and lecture/demo formats for flexibility
- Use of the institution's internal Teams and Zoom platforms

#### Results:

- Increased Microsoft 365 usage across departments
- Supported digital transformation efforts in faculty collaboration
- Created reusable training assets for future onboarding and refresher sessions



# Case Study: Quarterly Microsoft 365 Training for a Prestigious Ivy League University

#### **Business Problem:**

Administrative staff at a prestigious Ivy League university required recurring, structured training across core Microsoft 365 apps—Project, OneNote, and Excel—with minimal disruption to university operations and budget planning.

### **Custom Training Solution:**

ONLC worked with the university to build a quarterly training cadence that:

- Aligned with academic and fiscal planning timelines
- Delivered remote sessions via Teams using lecture and follow-along formats
- Provided curated post-class resources for continued reference
- Featured real-world productivity examples drawn from university operations

#### Results:

- Established a reliable rhythm for ongoing skill development
- Increased tool adoption consistency across departments
- Scaled easily for new administrative cohorts each quarter

# Case Study: Health System – SharePoint + Power Platform Workflow Acceleration

### **Business Problem:**

A regional healthcare provider used SharePoint for document storage but lacked integration with automation tools. Staff were unaware of how Power Automate and Power Apps could streamline internal workflows.

### **Custom Training Solution:**

ONLC facilitated targeted workshops that:

- Identified common friction points in document management
- Demonstrated how SharePoint lists could be extended with Power Apps
- Showed how to trigger approval and notification workflows using Power Automate
- Included both technical and non-technical staff in follow-along demos



### Results:

- Raised awareness of untapped automation capabilities
- Empowered staff to design their own lightweight solutions
- Increased interest in additional Power Platform training tracks

## Case Study: Enterprise Power Platform Bootcamp – Compressed 5-Day Format

### **Business Problem:**

A national financial services organization needed broad Power Platform upskilling across roles, including developers, analysts, and operations managers. They wanted deep technical coverage but had limited time and needed the format to align with real deployment scenarios.

### **Custom Training Solution:**

ONLC designed and delivered a compressed 5-day bootcamp that normally spans 6+ days in public courses. Custom elements included:

- Pre-training discovery to prioritize tools and use cases (Canvas Apps > Model-Driven)
- Governance-focused content on environments, security, and deployment practices
- Embedded open Q&A sessions and "mini workshops" for attendees to share projects
- Real-time coaching on internal app architecture and automation workflows

### Results:

- Unified Power Platform practices across multiple teams
- Accelerated skill acquisition and solution deployment
- Provided a consulting-adjacent experience during training, resulting in immediate business impact