ONLC Teaches Record Number of Classes
Delivering Training in over 25 Cities in a Single Week

Wilmington, DE — December 4, 2006 — ONLC Training Centers capped off a banner year with training numbers reaching a record high for a single week. The week rounded out a year of record high financial performance and student enrollment numbers for the company.

Delivering Training in Boston, New York, Philadelphia, DC and over 20 other Cities
In addition to delivering classes at their own sites throughout New England and the Mid-Atlantic regions, ONLC also provided training to over a dozen individuals taking classes from their home or office and through training partner locations as far away as South Bend, Indiana.

Len Niggemann, ONLC Operations Manager, said, "with many five day classes moved back one week after Thanksgiving, we created a record week from November 27 to December 1. We saw it coming and prepared for it by putting into place additional computers, tables, phone lines, and software licenses for our Remote Classroom Instruction events."

Students Take Advantage of ONLC Training Centers' Flexible Training Options
While most of the events running that week were traditional instructor-led events where a student sits in a classroom with an instructor, 30 percent of the students took advantage of the company's Remote Classroom Instruction (RCI) technology. "RCI allows us to provide convenient access to hard-to-find classes," said Andy Williamson, CEO of ONLC Training Centers. While other training companies simply cancel classes that have low enrollments at a location, ONLC offers students the option of traveling to a site with higher enrollments or taking the class remotely at their original location. This added flexibility afforded by RCI technology proves especially beneficial when traveling is difficult or not an option.

"Remote students still go to our training facility where they sit in a classroom that is designed for Internet conferencing," Williamson continued. RCI students can see the instructor, ask questions through a high quality speakerphone, and see the instructor's whiteboard work. "More of our clients are selecting this option. They are more savvy regarding Internet conferencing technology and they know that they are basically getting the same course as the students who are sitting with the instructor—only they didn't have to travel to get to the instructor's location."

Nobody Delivers More Training
"I believe we are now regularly delivering more events than any technical training company," Williamson said. "The result of the past two years of expansion has put us in a league of our own. I'm not aware of any of our peers that offer as many classes in as many places as we do." According to Jim Palic, ONLC's President, "It is one thing to offer a complete schedule of classes and quite another to actually run those classes. We do both. ONLC definitely has the lowest cancellation rate in the industry. We monitor our cancellation rates on a weekly basis, and that rate almost never exceeds ten percent. In fact, many weeks we cancel fewer than five percent of our students." ONLC's locations, broad range of course offerings, and low rate of cancellations make it the technical training company of choice for many individuals and organizations.

About ONLC Training Centers
ONLC Training Centers, founded in 1983 (initially as Online Consulting) is one of the largest training companies in the US and delivers training in over 20 locations in the Northeast. The company is a leader in blending classroom training with Internet conferencing. ONLC has trained more that 240,000 IT professionals, developers, and end-users over the past 20 years. They've provided training for companies such as Tyco, IBM, DuPont, Dow Jones and Company, and Citi Group, as well as many medium-sized businesses. Learn more at www.onlc.com and www.onlc.com/rci.

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